



REVOLUTIONIZE YOUR
PLANNING
BUDGETING &
FORECASTING PROCESS

A photograph showing the profile of two women looking towards the right. The woman in the foreground is smiling and has her hair pulled back. The woman behind her is also looking forward. The background is a bright, slightly blurred outdoor scene, possibly a beach or a park. The image is positioned on the right side of the page, overlapping the dark blue background.

REVOLUTIONIZE YOUR PLANNING, BUDGETING

INCA PLANNING is an affordable alternative to spreadsheets and is designed to help finance departments overcome the limitations and inaccuracies of spreadsheets when used for budgeting, planning and forecasting. With dynamic, built-in functionalities, Inca Planning allows you to produce your annual budget in days, rather than months, produce accurate forecasts and enables 'what-if' scenario modeling. By dramatically speeding up the mechanics of the planning process, a clear and accurate view of future performance can be achieved allowing more effective decision making and providing visibility into future operating performance.

ACCURATELY PREDICT AND DRIVE REVENUE AND PERFORMANCE

Inca Planning helps companies achieve their numbers. By creating a collaborative business culture and encouraging participation from budget holders across the organization, managers have more time for productive activities and as information is distributed more quickly throughout the organization, decision making improves. Having more accurate and timely information leads to more credible financial forecasts which increases confidence within the investment community.



& FORECASTING PROCESS

PRODUCE MORE ACCURATE FORECASTS

Many businesses still rely on the spreadsheet to deliver the plans that they depend upon, even though there is a high risk of potential spreadsheet error. By replacing spreadsheets with Inca Planning, finance departments can be sure that there are no errors in underlying formulae resulting in incorrect data that ultimately inhibits critical decision making. Confidence in the numbers leads to accurate predictions to the organizations stakeholders, delivered in a timely and up-to-date manner.

BUILD MODELS IN DAYS RATHER THAN MONTHS

The built-in functionalities within Inca Planning mean that models can be built in a matter of days as the need to input complicated formulae is entirely removed. When using spreadsheets, this initial process can take months due to the complex modeling, data collection and consolidation requirements, usually resulting in little return. Inca Planning allows users to pull data into their models directly from back office systems, ensuring the highest level of data integrity at all times.

TEST SCENARIOS THROUGH 'WHAT-IF' CAPABILITIES

Scenario testing is a powerful feature of Inca Planning and allows you to operate in a 'what-if' as opposed to a 'what-is' environment. By directly entering commands into cells, rows and columns, scenarios can be quickly tested allowing users to make smarter business decisions.

TURN ANNUAL BUDGETS INTO ROLLING FORECASTS

Inca Planning allows you to produce rolling forecasts that can be updated to reflect the latest assumptions for greater visibility and accuracy. A task that is virtually impossible in a complex spreadsheet environment.

GAIN COLLABORATIVE PARTICIPATION FROM BUDGET HOLDERS

Inca Planning allows you to track participation from budget holders and provides a simple and effective way of consolidating information from cost centre managers, which ultimately leads to a positive buy-in from across the organization. This eliminates the cumbersome process of aggregating inputs from multiple users into a single version which is necessary in a spreadsheet based environment. Users can be confident that the data will consolidate correctly and will remove the time normally required for identifying and checking errors. Ultimately, successful planning relies on high levels of collaboration and employee participation.

SPEND LESS TIME PROCESSING AND MORE TIME ANALYZING

By removing the requirement to double check formulae, painstakingly consolidate submissions from budget holders and re-key data lost during the consolidation process, Inca Planning frees up the finance department to conduct important analysis and devise, compare and assess alternative business scenarios.

EASE OF USE

Inca Planning has been designed by finance professionals for finance professionals and the lack of complicated programming means minimal involvement from the IT department. Overall control remains with Finance, even when building and altering models is required.

PRODUCE SOPHISTICATED REPORTS

The powerful ad-hoc Hotlink report writer utilizes Excel to produce any report that a user may need, from the simplest to the more sophisticated requirements. It imports existing Excel report templates and gives the user the ability to run and repeat them across any Inca Planning dimension. As Hotlink is Excel-based, the level of training required to design brand new reports is minimal.

CUSTOMIZED FOR YOUR BUSINESS

Instead of forcing you into a solution that may not suit your individual business model, Inca Planning can be adapted to suit your organization and business environment. Tailored business rules and structures within the Inca Planning architecture allow you to modify your model as your organization evolves.

CLEAR VISIBILITY INTO FUTURE PERFORMANCE

Inca Planning can help you become an effective planning organization, focused on high-return opportunities and best-in-class performance. By aligning corporate goals and strategy with individual actions, finance departments are able to quickly evaluate options for taking corrective action, without getting lost in analysis. The ability to identify changing business conditions and act quickly to identify them will keep you one step ahead of your competitors and provides a clear, unified view of future performance.

REVOLUTIONIZE YOUR PLANNING, BUDGETING

WHY CHOOSE INCA PLANNING?

In today's environment, it is increasingly important to provide a continuously transparent view of your performance and to be able to re-forecast your business quickly when unexpected events occur. The team at Inca are constantly developing software to address these demands.

At Inca, we understand that many organizations wish to take greater control over business planning and financial reporting but find existing solutions too rich in functionality with a price tag beyond their means. With Inca Planning we are able to offer the 'right priced' solution combined with a leading planning consultancy service to any organization desperate to escape the limitations of spreadsheets in the planning process.

One thing is clear; only organizations that replace spreadsheets for planning will achieve the agile decision making that will keep them ahead of their competition and in tune with their customers.



THE INCA ADVANTAGE

Our experience has taught us that technology only takes an organization halfway towards its planning goals. It is excellent advice and support that will ultimately help finance and operational departments transform the planning culture and performance of their organizations. Working with Inca allows you to take advantage of an unrivalled services and support team. Between ourselves and our UK-based partners, we have a long and successful track record of providing superior technical, business and financial planning expertise in North America and Europe, and are one of the most successful providers of planning solutions in the marketplace.

Our Professional Services Team is dedicated to sharing its knowledge and expertise with our customers in every aspect of planning – budgeting, forecasting, modeling, analytics, reporting and performance management, across every industry sector. To ensure that this information is deployed to every customer's advantage, we offer an array of services for implementation and ongoing support:

CONSULTANCY

While every Inca Planning implementation differs, we bring a time-tested consulting methodology to your consulting engagement that can shorten your implementation time, reduce overall cost of ownership, and ensure that we will meet your unique requirements. Your engagement will be assigned a dedicated consultant who will work with you to ensure that your chosen software solution delivers to its full potential

TRAINING

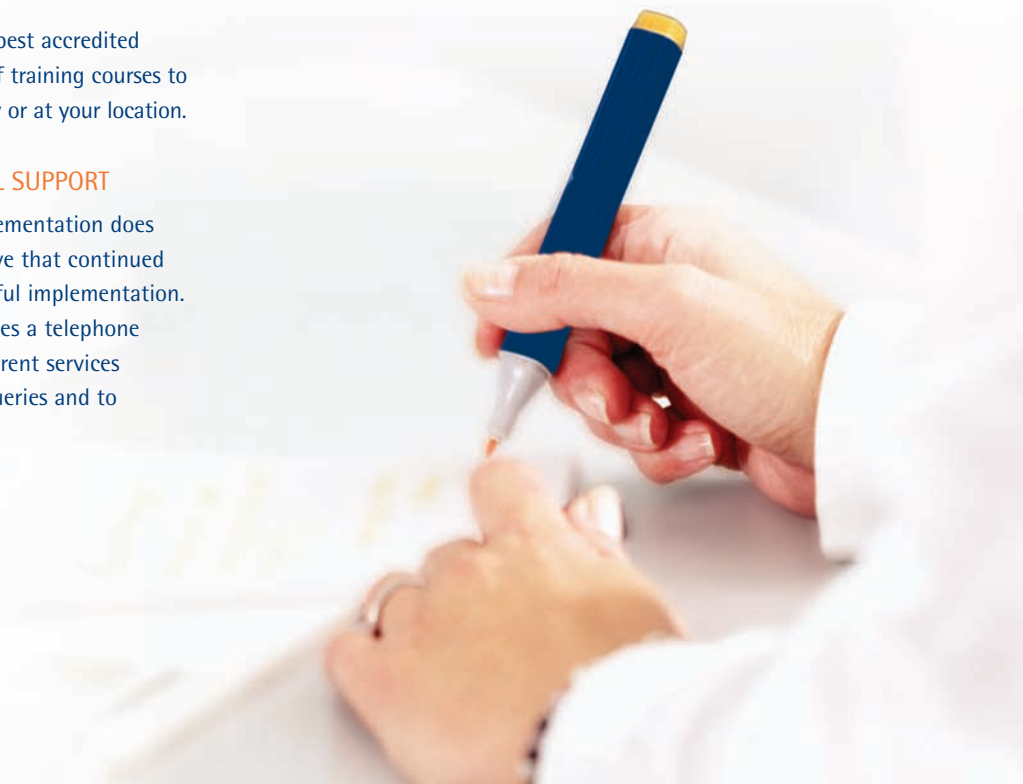
Inca Planning Solutions employs only the best accredited product trainers who can deliver a range of training courses to our customers, either at our training facility or at your location.

HELPDESK AND ON-GOING TECHNICAL SUPPORT

The relationship built up during your implementation does not end along with your project. We believe that continued quality support is just as vital as a successful implementation. To ensure that this is achieved, Inca provides a telephone support service to all customers with a current services support agreement, to answer technical queries and to resolve any product problems.

POST-IMPLEMENTATION REVIEW AND HEALTHCHECKS

At Inca, we believe in listening to our customers' feedback and we continually strive to improve the level of service we offer. With this in mind we schedule a free Post-Implementation Review on every engagement and offer regular Healthchecks to monitor the continued success of your solution.



& FORECASTING PROCESS

EASY IMPORT OF DATA FROM BACK OFFICE SYSTEMS

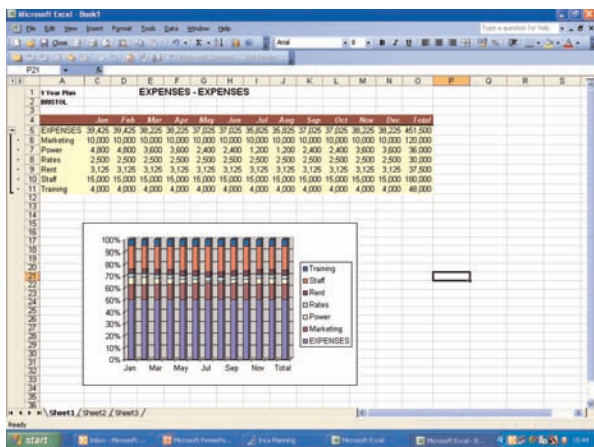
Inca Planning provides a data capture facility to enable the importation of any text file from any external source. This allows users to model the business using the account codes and descriptions already situated within back office systems, expanding to subcodes where required. Changes in the business are easy to reflect in the Inca Planning model and up to 1000 periods can be included in each plan.

WORKFLOW CONTROL

Profit centre or cost center submissions controlled through Workflow Controller enable complete visibility of current workflow position. Users can select which version is submitted to the centre for aggregation.

POWERFUL BREAK-BACK CAPABILITIES

Inca Planning allows users to make changes to sub totals in the P&L and see the effect on the underlying detailed numbers without destroying any data or formula integrity.



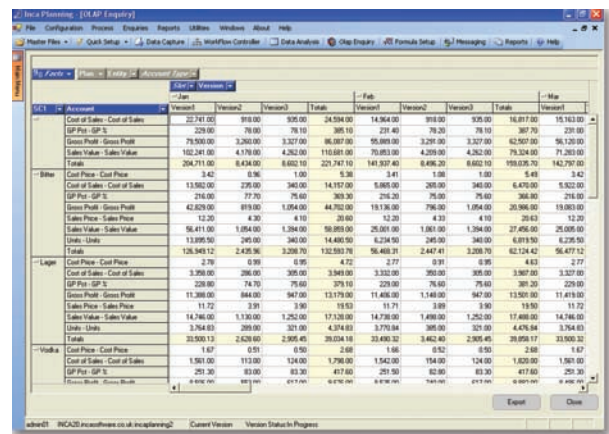
planning model and logs the time, date and the user who made the changes. The undo feature allows the user to undo specific data entries made in the model.

MULTI-DIMENSIONAL ANALYSIS

Inca Planning has a powerful in-built multi-dimensional analysis tool that enables a user to have multiple views of their data in any dimension.

VERSION CONTROL

An unlimited number of versions for a plan and entity are available. Users can then specify a current version for submission.



MULTI-CURRENCY FUNCTIONALITY

Inca Planning holds an unlimited number of currency codes and rate names. The rates are also plan specific.

INTEGRATED PROFIT & LOSS, CASHFLOW & BALANCE SHEET

Cashflow and Balance Sheets can be automatically generated from the P&L using advanced built in functions

REPORTING

Inca Planning provides flexible reporting capabilities, through the use of a comprehensive OLAP reporting tool. The powerful ad-hoc Hotlink report writer utilizes the power of Microsoft Excel to produce any report that a user may need from the simple to the more sophisticated requirements.

'WHAT-IF' SCENARIO TESTING

With the easy to use copy data function, plans can be copied for any part of the organization to a new version so that 'what-if' scenarios are easy to set up and amend.

AUDIT TRAIL

Inca Planning has its own built in audit trail and undo features. The audit trail tracks all the changes made to the




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